

AIG Canada Financial Lines: Private and Not-for-Profit Appetite Heat Map



	Industry	D&O Primary Under \$500M in Revs*	D&O Primary \$500M-\$2.5B in Revs*	D&O Primary Over \$2.5B in Revs*	EPL Primary	PTL Primary Under \$500M in DC Assets	PTL Primary Over \$500M in DC Assets	Fidelity Primary	CCP Primary	KR&E Primary	Excess All LOBs & Side-A
Target Private	Manufacturing	●	●	●	●	●	●	●	●	●	●
	Retail (Non-store)	●	●	●	●	●	●	●	●	●	●
	Wholesale Trade/Distribution	●	●	●	●	●	●	●	●	●	●
	Construction	●	●	●	●	●	●	●	●	●	●
	Personal Services	●	●	●	●	●	●	●	●	●	●
	B2B Services	●	●	●	●	●	●	●	●	●	●
Target NFP	Foundations	●	●	●	●	●	●	●	●	●	●
	Charities	●	●	●	●	●	●	●	●	●	●
	Regulatory Bodies	●	●	●	●	●	●	●	●	●	●
	Licensing Bodies	●	●	●	●	●	●	●	●	●	●
	Business Associations	●	●	●	●	●	●	●	●	●	●
	Museums, Botanicals and Zoological Services	●	●	●	●	●	●	●	●	●	●
	Social Services	●	●	●	●	●	●	●	●	●	●
Healthcare & Education	For-profit Healthcare Providers	●	●	●	●	●	●	●	●	●	●
	For-profit Education Providers	●	●	●	●	●	●	●	●	●	●
	NFP Healthcare Providers	●	●	●	●	●	●	●	●	●	●
	NFP Education Providers	●	●	●	●	●	●	●	●	●	●
	Managed Care	●	●	●	●	●	●	●	●	●	●
All Other Private	Hospitality and Leisure	●	●	●	●	●	●	●	●	●	●
	Law Firms	●	●	●	●	●	●	●	●	●	●
	Staffing Firms	●	●	●	●	●	●	●	●	●	●
	Sports Organizations	●	●	●	●	●	●	●	●	●	●
	High Tech/Social Media	●	●	●	●	●	●	●	●	●	●
	Unicorns	●	●	●	●	●	●	●	●	●	●
	Alcohol and Tobacco	●	●	●	●	●	●	●	●	●	●
	All Other Private	●	●	●	●	●	●	●	●	●	●

- Strong Appetite
- Limited Appetite
- Very Limited Appetite
- No Appetite

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All Other NFP	Political Organizations	●	●	●	●	●	●	●	●	●	●
	Religious Organizations	●	●	●	●	●	●	●	●	●	●
	Labour Organizations	●	●	●	●	●	●	●	●	●	●
	Sports Organizations	●	●	●	●	●	●	●	●	●	●
	All Other NFP	●	●	●	●	●	●	●	●	●	●
Restricted Classes	Cannabis	●	●	●	●	●	●	●	●	●	●
	Cryptocurrency	●	●	●	●	●	●	●	●	●	●
	Coal	●	●	●	●	●	●	●	●	●	●
	Firearm Manufacturers/Distributors	●	●	●	●	●	●	●	●	●	●
	Correctional Facilities	●	●	●	●	●	●	●	●	●	●

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